

Name: _____

ORGANIZATIONAL BEHAVIOR

Part 4: Group Dynamics

Part 5: Influencing Others

Part 6: Organizational Processes

(Email to: Dr. Luis Ortiz at lortiz@nmhu.edu)

Essay Exam

Please answer 4 questions of the following 9 (no short answers or simple rehash of the books information will be accepted). Please develop logical essay by high-quality thoughts and arguments that concretely demonstrate your mastery of the concepts and your use of the knowledge. Note a “section/concept” of text means a few pages that **explain the entire** “section/concept” in the book definitions, examples, a case, and/or explanation by the author, your professor and your experience (life). Then once you have explained the section/concept, **give examples of how you see it at work in reality and how will you use your new knowledge in the future (in business or in life)**. Three part questions below! PLEASE ANSWER 4 of the following 9 questions: if you answer additional questions of the 9 Chapters you will get extra credit!

Part 4: Group Dynamics

1. Choose a section/concept of **Chapter 8: Group Dynamics and Work Teams** explain how you understand the concepts you chose to discuss from the book’s chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your new knowledge and understanding of this concept to benefit you in the real world of business (or life)?
2. Choose a section/concept of **Chapter 9: Communication in Organizations** explain how you understand the concepts you chose to discuss from the book’s chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?
3. Choose a section/concept of **Chapter 10: Decision-Making in Organizations** explain how you understand the concepts you chose to discuss from the book’s chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?
4. Choose a section/concept of **Chapter 11: Interpersonal Behavior at Work: Conflict, Cooperation, Trust, and Deviance** explain how you understand the concepts you chose to discuss from the book’s chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your new

knowledge and understanding of this concept to benefit you in the real world of business (or life)?

Part 5: Influencing Others

5. Choose a section/concept of **Chapter 12: Power: Its Uses and Abuses in Organizations** explain how you understand the concepts you chose to discuss from the book's chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?

6. Choose a section/concept of **Chapter 13: Leadership in Organizations** explain how you understand the concepts you chose to discuss from the book's chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?

Part 6: Organizational Processes

7. Choose a section/concept of **Chapter 14: Organizational Culture, Creativity, and Innovation** explain how you understand the concepts you chose to discuss from the book's chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?

8. Choose a section/concept of **Chapter 15: Organizational Structure and Design** explain how you understand the concepts you chose to discuss from the book's chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?

9. Choose a section/concept of **Chapter 16: Managing Organizational Change: Strategic Planning and Organizational Development** explain how you understand the concepts you chose to discuss from the book's chapter. Then give an (or some) example(s) of how you see the concepts at work in reality. Finally, how will you leverage your knowledge and understanding of this concept to benefit you in the real world of business (or life)?